



## **The Operational Plan (2016-2017) Ministry of Industry**



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<b>ALI</b>	<b>Association of Lebanese Industrialists</b>	جمعية الصناعيين اللبنانيين
<b>BDL</b>	<b>Banque Du Liban</b>	مصرف لبنان
<b>CA</b>	<b>Customs Administration</b>	إدارة الجمارك
<b>CCIA</b>	<b>Chambers of Commerce, Industry and Agriculture</b>	غرف التجارة والصناعة والزراعة
<b>COLIBAC</b>	<b>Conseil Libanais D'Accreditation</b>	المجلس اللبناني للإعتماد
<b>EC</b>	<b>European Commission</b>	المفوضية الأوروبية
<b>EU</b>	<b>European Union</b>	الإتحاد الأوروبي
<b>IDAL</b>	<b>Investment Development Authority of Lebanon</b>	الموسسة العامة للإستثمار
<b>IMF</b>	<b>International Monetary Fund</b>	صندوق النقد الدولي
<b>IRI</b>	<b>Industrial Research Institute</b>	معهد البحوث الصناعية
<b>LIBNOR</b>	<b>Lebanese Standards Institution</b>	مؤسسة المقاييس والمواصفات اللبنانية
<b>LIRA</b>	<b>Lebanese Industrial Research Achievements Program</b>	برنامج انجازات البحوث الصناعية
<b>MoET</b>	<b>Ministry of the Economy and Trade</b>	وزارة الاقتصاد والتجارة
<b>MoI</b>	<b>Ministry of Industry</b>	وزارة الصناعة

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# 1- Introduction

In the beginning of May 2016, the Ministry of Industry embarked on the writing of a strategic plan, reflecting its general vision, for a period of four years (2016-2020). This plan gave the Ministry and the industrial sector three overall goals, eight specific objectives and identified thirty-five activities to accomplish them. These activities are accompanied by indicators and responsibilities to execute them have been distributed over the various units of the Ministry.

In order to make a success of the operational plan, it is being turned into annual operational plans that are considered as a road map to execute the strategy. This is the first operational plan of the year 2016-2017. The implementation starts in the beginning of June 2016 and ends in December 2017, therefore it lasts - exceptionally - for a year and a half.

This ambitious and advanced operational plan included thirty one activities out of thirty five, and these are estimated to be partly or totally executed during the first year, in order to accomplish the specific results that belong to the strategic plan of the first year. We made up a list of the activities according to the numbering methodology used in the strategic plan, and we specified the stages that every activity will have to go through in order to be achieved. We distributed the jobs to the competent units in the ministry and to the external authorities, such as organizations and agencies and concerned partners, to execute the activities. Also, we specified the indicators and the results that must be achieved before the end of the year, as well as the resources and the needed charges. Then, we specified the period of time and the time indicators (in a detailed way) to achieve every stage of each activity.

It is well known that the operational plan is the basis to report and to continue, and for that reason we set up a schedule to report about the execution of this annual operational plan. At the end of this year, there will be an evaluation of the results that we have reached for and they will be compared to the envisaged results according to the strategic plan. If any difference was found between the results that we have achieved and the ones we're hoping for according to the strategic plan, the report will display the causes of this difference and it will precise the measures that must be taken to adjust the path. It is a very important issue for it may lead to a modification in the operational plan of the next year especially in the strategic plan of the four years.

When the evaluation and report operations at the end of the first year are made, then, the operational plan of the second year must be prepared and based on the strategic plan and on the first report. And the modifications made in the activities of the strategic plan and the term of its execution that changed during the first year must be taken into consideration.

## 2- Action Plan – General overview

[Type text]

Number of the activity (according to the strategic plan)	Name of the activity	Brief description of the activity( the stages to go through this year)	The additional budget needed to go through the stages this year)	The result that must be achieved by the end of the year	The internal and external responsible unit	Time					
						2016		2017			
						Q 3	Q 4	Q 1	Q 2	Q 3	Q4
1.1.1	Simplifying the licensing procedures of the small and medium-size firms and regularizing their situations and managing them with the collaboration of the partners (Ministry of environment-public health - agriculture-national defense-social affairs-craftsmen union – Association of Lebanese industrialists	Consulting the industrialists and the craftsmen to simplify the licensing procedures reaching the approval process of the amendment of the acts 8081 and 5243 bill	No additional budget	-Consulting the industrialists and the craftsmen to take in their demands.  -Approving the bill of the amendment of the acts 8018 and 5243 to simplify the licensing procedures	-Licensing Department -The ministries of social affairs, health, environment, agriculture, defense. And the union of craftsmen, the Association of Lebanese industrialists and Urban Planning	x	x	x	x	x	X
1.1.3	Institutionalizing the dialogue between the public and the private sectors to support the small and medium-size firms and the craftsmanship, especially the information technology, herbs and remote control panels, and circulating it consecutively in other sectors.	Working on following up the institutionalization of the dialogue between the public and the private sectors by approving the draft decision and starting the real execution of the bill.	No additional budget Financed by the EU	-Approving the draft decision  -The real execution of the bill has started	- Economic studies departments and the industrial development  -EU European Union			x			
1.1.4	Following up on the approval process of the factory merger bill and addressing its benefits and guiding the investments towards expansion and complementarity to activate the act related to the real estate development and the reducing	Following up on the approval process of the factory merger bill by setting up meetings with the concerned authorities in order to execute the bill and to achieve the needed letters.	No additional budget	-Meetings with the concerned authorities (Prime Ministry and the deputies and the Ministry of finance and the customs administration)	-Economic studies department and the industrial development --Ministry of finance and customs administration and	x	x	x	x	x	X
						x	x	x	x	x	x

	of the taxes (from 10 to 5% minimum) in order to reduce the burden on the industrialists.			- Executing the bill and achieving the needed letters.	the council of ministers and the parliament						
Number of the activity (according to the strategic plan)	Name of the activity	Brief description of the activity (the stages to go through this year)	The additional budget needed to go through the stages this year	The result that must be achieved by the end of this year	The internal and external responsible unit	Time					
						2016		2017			
						Q3	Q4	Q1	Q2	Q3	Q4
1.2.1	Raising the level of the establishment of industrial cities and regions into an administration and reinforcing its role and achieving the infrastructure of the new suggested industrial regions(Baalbek-terbel-jlylieh) in collaboration with UNIDO	Working on achieving the infrastructures of the new industrial regions by giving the structural studies to a specialist and advisory office in order to achieve the infrastructures for the new industrial regions (Baalbek – Terbel – Jlylieh) in collaboration with UNIDO.	No additional budget External financing by the Italian government	-Finishing the structural studies for the specialist and advisory office to achieve the infrastructures of the new industrial regions(Baalbek-Terbel-Jlylieh) in collaboration with UNIDO -Contracting out by an international adjudication with the help of UNIDO	- <sup>1</sup> Decision makers Department of the industrial Zones  The coordinator of the project UNIDO	x					
1.2.2	Setting up regular meetings with the concerned administrations and authorities (public administrations, unions and municipalities) to develop the infrastructures and the services that are supporting the associations and the industrial regions.	Forming working groups to set up an operational plan with the objective of developing the infrastructures and the services that support the associations and the industrial regions.	No additional budget UNIDO	- A working group formed  - And setting up an operational plan.	-The licensing Department UNIDO + the association of Lebanese industrialists/ALI +Public administrations and associations + unions and	X		x			

<sup>1</sup>-Decision makers means (his Excellency the minister and Mr. the General Director) wherever it is mentioned.

					municipalities						
<b>1.3.1</b>	Motivating the industries positively in every way available to train their workers and to raise the level of their experiences.	Communicating directly with the industrialists through the association of Lebanese industrialists to know their training needs.	UNIDO	-Surveying the industrialists on their training needs to precise a complete list of their existing training cycles, in collaboration with the Association of industrialists, and generalizing it on the industrials	-The licensing Department -The association of Lebanese industrialists UNIDO EU	x	x				
<b>1.3.2</b>	Working inside out to support the qualified and promising industries with loans and endowments and training, as well as developing their equipments and production abilities.	Setting up meetings with the people concerned, to raise the limit of industrial credits and to assure the endowments and the training and the equipments	No additional budget	-Studying the situation of the loans and the ways to increase it and solving the existing problems	-The decision makers and the coordinator of UNIDO project -Kafalat/Banque du Liban/EU + UNIDO			x	x		

Number of the activity (according to the strategic plan)	Name of the activity	Brief description of the activity (the stages to go through this year)	The additional budget needed to go through the stages this year	The result that must be achieved by the end of this year	The internal and external responsible unit	Time								
						2016		2017						
						Q3	Q4	Q1	Q2	Q3	Q4			
1.3.3	Generalizing in all the available ways the two concepts of specialization and complementarity in the production internally and externally.	Communicating with the concerned authorities to set up purposeful workshops and to reach the generalization of the two concepts of specialization and complementarity in the production	No additional budget	- Setting up purposeful workshops to generalize the two concepts of specialization and complementarity in the production -Communicating with different local and international authorities so they adopt these two concepts as a solution for the unjust competition.	-General director Department of licensing/department of cities and industrial Zones + Department of economic studies / planning unit and industrial development + Department of industrial information -Municipalities-association of Lebanese businessmen + association of the chambers of Commerce, Industry and Agriculture + the concerned unions UNIDO			x	x	x				X

1.3.4	Intensifying the setting up of workshops and conferences and meetings, to elaborate binding recommendations. Their interest would be spreading awareness on fighting the drowning and the increasing of imports, simplifying the procedures and the rules of the source, committing mutually in the serious work, and managing the active competition against the European industries.	Spreading awareness to the Lebanese industrialists on fighting the drowning and the increasing of imports.	-No additional budget -External financing by UNIDO	-Communicating with the ministry of finance and the international authorities  -Setting up workshops to fight against the drowning and the increasing of imports and simplifying the procedures and the rules of the source	-Department of economic studies (protection and support) department of technical affairs and industrial services -Ministries of the Economy and Trade and Finance and customs administration and Chambers of Commerce, Industry and Agriculture	x	x		x	x	x	x
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Number of the activity (according to the strategic plan)	Name of the activity	Brief description of the activity (the stages to go through this year)	The additional budget needed to go through the stages this year	The result that must be achieved by the end of this year	The internal and external responsible unit	Time					
						2016		2017			
						Q3	Q4	Q1	Q2	Q3	Q4
1.3.5	Keeping up the fast work with the deputies as individuals and parliamentary committees to amend the legal texts related to -Port dues (including the parts of the industrial machines and the industrial primary commodities) - TVA -Customs administration dues	Communicating with the concerned administrations to amend the legal texts related to the port and the custom dues and the TVA	No additional budget	Communicating with the concerned administrations (Council of Ministries and the Ministry of Finance and the custom administration)	-The decision makers and the department of protection and support -Ministry of Finance	x	x	x	x	x	x
1.3.6	Applying the principle of reciprocity against any European procedure that is inappropriate	Communicating with the concerned administration to put the principle of reciprocity in process	No additional budget	- Communicating with the concerned administrations (Council of Ministries and the Ministry of Finance and the Ministry of Economy and Trade and the custom administration)	-General Director/Minister Department of exports promotion and department of laws and legal studies and department of industrial services - Council of Ministries and the Ministries of Finance and Economy and Trade, and the customs administration	x	x	x	X	x	x

1.3.7	Working on increasing the customs dues, when it is possible, on some imported wares that are a competition to the internal wares because of the increasing of imports and the drowning and the support.	Working on increasing the customs dues on some imported ware that are a competition to the internal wares	No additional budget	Communicating with the concerned administrations (Council of Ministries and the Ministry of Finance and the Ministry of Economy and Trade and the custom administration)	-Decision makers + department of protection and support Department of industrial services -Council of Ministries and the Ministries of Finance and Economy and Trade, and the customs administration	x	x	x	X	X	X
1.3.8.	Impose licenses of importation and exportation when it is needed	Communicating with the concerned administrations to facilitate the procedures of the importation and exportation licenses	No additional budget	Mutual work between the concerned administration to facilitate the procedures of giving the licenses and setting their conditions and regulations	-Decision makers + Department of technical affairs and industrial services -Council of ministries – Ministry of finance - Ministry of Economy and Trade and customs administration	x	x	x	X	x	X

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						2016		2017			
						Q3	Q4	Q1	Q2	Q3	Q4
1.3.10	Constantly working on using the mass-media associated to the Ministry ("Al-Hadath al sinaii" magazine, the guide of industries, the guiding indices, the web page) and others (documentaries, television, papers) and the other media vehicles to influence and guide.	Using the available mass-media to guide the public opinion to consume the national wares	No additional budget	-Keeping up the work on "Al – Hadath Al sinaii" magazine and the industrial guide and updating the web page -Distribution enlargement inside out	- economic studies and industrial development/ Department of planning and industrial development Department of statistics and information -Association of Lebanese industrialists ALI + mass-media	x	x	x	x	x	x
2.1.1	Bringing out the statistics and the industrial informations and evaluating it to take it into consideration in politics and activities and orientations	Having the administration of industrial information procuring the informations and the statistics regularly	No additional budget	Adopting the analysis of the informations and bringing the statistics	-Department of industrial information/ Department of statistics and information in collaboration with the licenses and the technical affairs and industrial services and economic studies -Customs administration and central statistics	x	x	x	x	x	x

					and association of Lebanese industrialists						
<b>2.1.3</b>	Promoting and advertising by covering all the activities to increase the industrial exports and encouraging the foreign consumption of the national products.	Working on increasing the industrial exports and encouraging the foreigners to consume the Lebanese goods through publicities and advertisements	No additional budget	Promoting the exports could be done by collaborating with the Lebanese delegations outside and the European delegations in Lebanon and the concerned officials in the private sector (the association of industrialists-association of the Chambers of Industry and Commerce – Industrial grouping – Unions – Mass media)	-Department of economic studies and industrial development/ department of planning and industrial development – Association of Lebanese industrialists – Association of Chambers of Commerce, Industry and Agriculture – Industrial grouping – unions – mass media – Ministry of foreign affairs and immigrants	x	x	x	X	x	X

Number of the activity (according to the strategic plan)	Name of the activity	Brief description of the activity (the stages to go through this year)	The additional budget needed to go through this year	The result that must be achieved by the end of this year	The internal and external responsible unit	Time					
						2016		2017			
						Q3	Q4	Q1	Q2	Q3	Q4
2.1.4	Organizing exhibitions internally and externally and participating with a modernized, purposeful and specialized perspective	Activating the participation in the local and international exhibitions	No additional budget External financing UNIDO EU, ALI	-The protocol of the collaboration has been activated and developed.  -The mechanism has been set up to support and implicate and choose the appropriate firms to let them participate in the exhibitions	Decision makers + department of collaboration and industrial relations + coordinators of the projects - Ministry of Economy and Trade – United Nations Development Organization/UNIDO Association of Lebanese Industrialists ALI European Union/EU	x	x			x	
2.1.5	Establishing the communication mechanism with the Lebanese delegations located outside and coordinating with the Ministry of foreign affairs and immigrants, and with the European delegations that work in Lebanon, and the international organizations, to facilitate the trade and to introduce the Lebanese products and bringing closer the industrialists to the business	Increasing the trade and the introduction of the Lebanese products by communicating and coordinating with the Lebanese and European delegations	No additional budget External finance UNIDO EU And the Ministry of foreign affairs and the Immigrants	Communicating directly with the Ministry of foreign affairs and Immigrants and it's specialized units	-Decisions makers + Department of economic studies and industrial development- Department of standards and quality control -Ministry of Foreign Affairs and Immigrants European Union/EU UNIDO	x	x	x	x	x	x

	men and the traders										
<b>2.2.1</b>	Supporting “Liban Pack” and expanding the horizon of introducing it among the industrialists	Working on introducing “Liban Pack” by setting up workshops	No additional budget	Setting up workshops with the Association of Industrialists to introduce “Liban pack”	-Department of standards and quality control -“ Liban Pack”/Association of Lebanese Industrialists ALI	x	x	x	x		X
<b>2.2.2</b>	Motivating the Lebanese Standards Institution to increase the releasing of the standards and applying them to increase the level of the national output feasibility	Communicating with the Lebanese Standards Institution to motivate it to release the new standards and technical rules and to improve the national output feasibility	No additional budget	Making recommendations to bring out new specifications and technical rules	-Department of standards and quality control -The Lebanese Standards Institution LIBNOR	x	x	x	x	x	X

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						2016		2017			
						Q3	Q4	Q1	Q2	Q3	Q4
2.2.3	Signing the memorandums of agreement and the international accords related to the mutual acknowledgment of the national standards and the conformity certifications	Coordinating with the concerned authorities to set up and sign the memorandums of agreement and the international accords related to the mutual acknowledgment of the national standards and the conformity certificates	No additional budget Financed by the Ministry of Economy	Expanding the horizon of contacting and communicating with the European delegations	-The Decision makers + department of standards and quality control Department of exports encouraging Department of protection and support The Lebanese Standards Institution LIBNOR/ THE Industrial Research Institute IRI Chambers of Commerce, Industry and Agriculture	x	x	x	x	x	X
2.2.4	Organizing workshops with the partners (LIBNOR- IRI-QUALEB) + associations from the private sector to offer technical help to the factories so they get the certificates: (CE mark-ISO)	Increasing the technical help to the factories in preparation of earning the certificates: CE mark - ISO	No additional budget	Participating in workshops with the partners LIBNOR - (IRI-QUALEB) + the associations from the private sector To offer technical help to the	-Department of standards and quality control Department of technical rehabilitation Department of technical studies and technique -Qualeb/ the	x	x	x	x	x	x

				factories so they get the certificates: CE Mark- ISO	Quality Programme- the Lebanese Standards Institution LIBNOR- the Industrial Research Institute IRI						
<b>2.3.1.</b>	Working on the bill of exempting the industrial exports from the income tax by 100%, after the law that declares the exempt of 50% of the tax had been set	Keeping up the work with the concerned authorities on releasing the mechanism of application to exempt the industrial exports from the income tax by 50% and then suggesting an exempting bill by 100%	No additional budget	-Setting up the justifications and the causes  - Lobbying for 50%	-Decision makers + Department of protection and support Department of planning and industrial development Department of legal issues and studies -Ministry of Finance – customs administration – Council of Ministries – Parliament and its competent committees	x	x	x	x	x	x
						x	x	x	x	x	x

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						2016		2017			
						Q3	Q4	Q1	Q2	Q3	Q4
2.3.2	Reducing the procedures of the exportation in direct collaboration with the customs administration and the concerned ministries (Economy and Trade, Health, Agriculture, Environment)	Communicating with the concerned authorities to simplify the procedures of the exportation	No additional budget	Meetings with the customs administration and the concerned ministries.	-Department of exports encouraging Administration of Technical Affairs Department of protection and support and department of industrial services	x	x	x	x	x	X
2.3.3	Working on passing the bill related to exempting from the tax the primary resources and the machines and the imported equipments for the industry	Activating the communication with the concerned authorities in order to pass the bill related to the exempt from the tax	No additional budget	Activating the communications and pressuring for them  lobbying	-Decision makers + department of protection and support Department of legal issues and studies Department of planning and industrial development -Ministry of Finance – customs administration – Association of Lebanese Industrialists			x			
3.1.1.	Asking from the owners of the factories to receive the universities and technical institutes students so they can do an internship related to their	Encouraging the owners of the factories to receive for a certain period of time the universities students who had an internship	No additional budget	Creating a communication mechanism that connects the triangle	Department of licenses + department of Technical rehabilitation +	x					

	majors, in collaboration with the Ministry of Industry			represented by the Ministry of Industry and the Association of Industrialists and the factories from one side with the universities from another side.	coordinators of projects and programs – Universities – Ministry of High Education – Association of Lebanese Industrialists						
3.1.2	Finding an active communication network and collaborating with the concerned authorities to motivate factors of creativity and development ( Ministry of High of Education, universities and technical institutes, the Association of Industrialists, Institute of Industrial Research, the National Scientific Research Council)	Creating a network of relations between the private and the public sector to motivate the factors of creativity and development and activating the program of LIRA	No additional budget	-The network of relations is activated from the public and the private sectors  -Activating the program of LIRA	Workgroup under the leadership of Mr. the General Director Ministry of High Education, universities and technical institutes, the Association of Industrialists, Institute of Industrial Research, the National Scientific Research Council	x	x				

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						2016		2017			
						Q3	Q4	Q1	Q2	Q3	Q4
3.1.3	Seeking to pass the bill that aims at amending the article 5 bis of the income tax to exempt the charges of the research and the development from the income tax	Keeping up the work with concerned authorities to pass the bill and to cut off the charges of the research and the development from the income tax	No additional budget	-Meetings with the Ministry of Finance and the customs administration -Workshops with the Association of Lebanese Industrialists and with the concerned ministries on the importance of passing the bill	-Decision makers + department of protection and support Department of issues and legal studies -Ministry of Finance – customs administration – Council of ministries – the Parliament and its competent committees	x	x	x	x	x	X
3.1.4	Activating the work with the collaboration agreement that is signed from the Ministries of Industry and High Education and the Association of Lebanese Industrialists, to align the curriculums and educational programs with the industrial needs and to find alternatives and new ways of production by: -Receiving the students from different levels in the factories to introduce to them the national industry -Breaking the wall of rejection and aggression between the	Communicating with the Ministry of High education and the Association of Lebanese industrialists to renew the signed agreement of collaboration	No additional budget External financing from the Ministry of Education and the universities and IRI and ALI	-The extension of the agreement between the two ministries and the association  -And activating the communication between the institutes and the factories	-Decision makers + department of technical rehabilitation Department of issues and legal studies  -The Association of Lebanese Industrialists		x				
						x	x	x	x	x	x

	Lebanese society and the national industry -Relating the consumption of local products to patriotism										
<b>3.2.1.</b>	Setting up coordination meetings with the authorities that assure the financing and the managing and/or the technical help for the industrial incubators, to support the owners of the innovations in the fields that contribute in developing the industrial sector and the information technology (Ministry of Communications – BIAT –BERYTECH – SouthBic)	Communicating with the concerned authorities to assure the technical and the financial help for the industrial incubators and to the industrial groupings and to the specialized unions	No additional budget	Coordination meetings with the authorities that assure the financing and the managing and/or the technical help for the industrial incubators and the industrial groupings and the specialized unions	-Decision makers + the coordinator of UNIDO + Department of industrial information – Department of technical affairs -Ministry of Communications – Berytech - BIAT	x	x	x	x	x	X

Number of the activity (according to the strategic plan)	Name of the activity	Brief description of the activity (the stages to go through this year)	The additional budget needed to go through the stages this year	The result that must be achieved by the end of this year	The internal and external responsible unit	Time					
						2016		2017			
						Q3	Q4	Q1	Q2	Q3	Q4
3.2.2	Ameliorating the articles of the projects agreements and the scientific collaboration. Exchanging the experiences in partnership with the universities and the scientific research centers, to apply the best research in the domains of specialization that the ministry find convenient like nanotechnology, mechatronic, food industry, software's programming, alternatives energies, industrializing the equipments and the industrial machines, cosmetics and perfumes, medical herbs, biochemistry and industrial chemistry and rational industries	Working in partnership with the scientific research centers especially the scientific research council, to ameliorate the articles of the projects agreements and to ameliorate some domains of specialization that have a high added value	No additional budget External financing from the Ministry of Education and the universities and ALI and IRI	Guiding the factories towards the added value industries and assuring to her the sympathy and the support	-Decisions makers + department of exports encouraging + department of issues and legal studies + specialized department like standards and quality control + licensing -Universities – Ministry of Education - Association of Lebanese industrialists/IRI – ALI	x	x	x	x	x	x

### 3-Plan of action – The report

Number of the activity(according to the strategic plan)	Name of the activity	The result that must be achieved by the end of this year	The result or the situation of the activity that had been actually reached for at the end of the year	The difference between what was planned for and what was achieved
1.1.1	Simplifying the licensing procedures of the small and medium-size firms and regularizing their situations and managing them with the collaboration of the partners (Ministry of social affairs-craftsmen union - Lebanese industrial association)	<p>-Consulting the industrialists and the craftsmen to take in their demands.</p> <p>-Approving the bill of the amendment of the acts 8018 and 5243 to simplify the licensing procedures</p>		
1.1.3	Institutionalizing the dialogue between the public and the private sectors to support the small and medium-size firms and the craftsmanship especially the information technology, herbs and remote control panels, and circulating it consecutively in other sectors.	<p>-Approving the draft decision</p> <p>-The real execution of the bill has started</p>		
1.1.4	Following up on the approval process of the factory merger bill and addressing its benefits and guiding the investments towards expansion and complementarity to activate the act related to the real estate development and the reducing	<p>-Meetings with the concerned authorities (Prime Ministry and the deputies and the Ministry of finance and the customs administration)</p> <p>- Executing the bill and achieving the needed letters.</p>		

	of the taxes (from 10 to 5% minimum) in order to reduce the burden on the industrialists			
<b>1.2.1</b>	Raising the level of the establishment of industrial cities and regions into an administration and reinforcing its role and achieving the infrastructure of the new suggested industrial regions(Baalbek-terbel-jlulieh) in collaboration with UNIDO	-Finishing the structural studies for the specialist and advisory office to achieve the infrastructures of the new industrial regions(Baalbek-Terbel-Jlylieh) in collaboration with UNIDO -Contracting out by an international adjudication with the help of UNIDO		

Number of the activity(according to the strategic plan)	Name of the activity	The result that must be achieved by the end of this year	The result or the situation of the activity that had been actually reached for at the end of the year	The difference between what was planned for and what was achieved
1.2.2	Setting up regular meetings with the concerned administrations and authorities (public administrations, unions and municipalities) to develop the infrastructures and the services that are supporting the associations and the industrial regions	<ul style="list-style-type: none"> <li>- A working group formed</li> <li>- And setting up an operational plan.</li> </ul>		
1.3.1	Motivating the industries positively in every way available to train their workers and to raise the level of their experiences.	--Surveying the industrialists on their training needs to precise a complete list of their existing training cycles, in collaboration with the association of industrialists, and generalizing it on the industrials		
1.3.2	Working inside out to support the qualified and promising industries with loans and endowments and training, as well as developing their equipments and production abilities.	-Studying the situation of the loans and the ways to increase it and solving the existing problems		
1.3.3.	Generalizing in all the available ways the two concepts of specialization and complementarity in the production internally and externally.	<ul style="list-style-type: none"> <li>-- Setting up purposeful workshops to generalize the two concepts of specialization and complementarity in the production</li> <li>-Communicating with different local and international authorities so they adopt these two concepts as a solution for the unjust competition.</li> </ul>		

1.3.4	Intensifying the setting up of workshops and conferences and meetings, to elaborate binding recommendations. Their interest would be spreading awareness on fighting the drowning and the increasing of imports, simplifying the procedures and the rules of the source, committing mutually in the serious work, and managing the active competition against the European industries.	<p>-Communicating with the ministry of finance and the international authorities</p> <p>-Setting up workshops to fight against the drowning and the increasing of imports and simplifying the procedures and the rules of the source</p>		
1.3.5	<p>Keeping up the fast work with the deputies as individuals and parliamentary committees to amend the legal texts related to</p> <p>-Port dues (including the parts of the industrial machines and the industrial primary commodities)</p> <p>- TVA</p> <p>-Customs administration dues</p>	Communicating with the concerned administrations (Council of Ministries and the Ministry of Finance and the custom administration)		
1.3.6	Applying the principle of reciprocity against any European procedure that is inappropriate	- Communicating with the concerned administrations (Council of Ministries and the Ministry of Finance and the Ministry of Economy and Trade and the custom administration)		

Number of the activity (according to the strategic plan)	Name of the activity	The result that must be achieved by the end of this year	The result or the situation of the activity that had been actually reached for at the end of the year	The difference between what was planned for and what was achieved
1.3.7	Working on increasing the customs dues, when it is possible, on some imported wares that are a competition to the internal wares because of the increasing of imports and the drowning and the support.	Communicating with the concerned administrations (Council of Ministries and the Ministry of Finance and the Ministry of Economy and Trade and the custom administration)		
1.3.8	Impose licenses of importation and exportation when it is needed	Mutual work between the concerned administration to facilitate the procedures of giving the licenses and setting their conditions and regulations		
1.3.10	Constantly working on using the mass-media associated to the Ministry ("Al-Hadath al sinaii" magazine, the guide of industries, the guiding indices, the web page) and others (documentaries, television, papers) and the other media vehicles to influence and guide	-Keeping up the work on "Al – Hadath Al sinaii" magazine and the industrial guide and updating the web page -Distribution enlargement inside out		
2.1.1	Bringing out the statistics and the industrial information and evaluating it to take it into consideration in politics and activities and orientations	Adopting the analysis of the information and bringing the statistics		
2.1.3	Promoting and advertising by covering all the activities to increase the industrial exports and encouraging the foreign consumption of national products.	Promoting the exports could be done by collaborating with the Lebanese delegations outside and the European delegations in Lebanon and the concerned responsible in the private sector		

		(the association of industrialists- association of the Chambers of Industry and Commerce – Industrial grouping – Unions – Mass media		
<b>2.1.4</b>	Organizing exhibitions internally and externally and participating with a modernized, purposeful and specialized perspective	-The protocol of the collaboration has been activated and developed.  -The mechanism has been set up to support and implicate and choose the appropriate firms to let them participate in the exhibitions		
<b>2.1.5</b>	Establishing the communication mechanism with the Lebanese delegations located outside and coordinating with the Ministry of foreign affairs and immigrants, and with the European delegations that work in Lebanon, and the international organizations, to facilitate the trade and to introduce the Lebanese products and bringing closer the industrialists to the business men and the traders	Communicating directly with the Ministry of foreign affairs and Immigrants and it's specialized units		

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2.2.1	Supporting “Liban Pack” and expanding the horizon of introducing it among the industrialists	Setting up workshops with the Association of Industrialists to introduce “Liban pack”		
2.2.2	Motivating the Lebanese Standards Institution to increase the releasing of the standards and applying them to increase the level of the national output feasibility	Making recommendations to bring out new specifications and technical rules		
2.2.3	Signing the memorandums of agreement and the international accords related to the mutual acknowledgment of the national standards and the conformity certifications	Expanding the horizon of contacting and communicating with the European delegations		
2.2.4	Organizing workshops with the partners (LIBNOR- IRI-QUALEB) + associations from the private sector to offer technical help to the factories so they get the certificates: (CE mark-ISO)	Participating in workshops with the partners LIBNOR - (IRI QUALEB) + the associations from the private sector to offer technical help for the factories so they get the certificates: CE Mark- ISO		
2.3.1	Working on the bill of exempting the industrial exports from the income tax by 100%, after the law that declares the exempt of 50% of the tax had been set	-Setting up the justifications and the causes  - Lobbying for 50%		

2.3.2	Reducing the procedures of the exportation in direct collaboration with the customs administration and the concerned ministries (Economy and Trade, Health, Agriculture, Environment)	Meetings with the customs administration and the concerned ministries.		
2.3.3.	Working on passing the bill related to exempting from the tax the primary resources and the machines and the imported equipments for the industry	Activating the communications and pressuring for them  lobbying		
3.1.1	Asking from the owners of the factories to receive the universities and technical institutes students so they can do an internship related to their majors, in collaboration with the Ministry of Industry	Creating a communication mechanism that connects the triangle represented by the Ministry of Industry and the Association of Industrialists and the factories from one side with the universities from another side.		

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3.1.2	Finding an active communication network and collaborating with the concerned authorities to motivate factors of creativity and development ( Ministry of High of Education, universities and technical institutes, the Association of Industrialists, Institute of Industrial Research, the National Scientific Research Council)	The network of relations is activated from the public and the private sectors  Activating the program of LIRA		
3.1.3	Seeking to pass the bill that aims at amending the article 5 bis of the income tax to exempt the charges of the research and the development from the income tax	-Meetings with the Ministry of Finance and the customs administration -Workshops with the Association of Lebanese Industrialists and with the concerned ministries on the importance of passing the bill		
3.1.4	Activating the work with the collaboration agreement that is signed from the Ministries of Industry and High Education and the Association of Lebanese Industrialists, to align the curriculums and educational programs with the industrial needs and to find alternatives and new ways of production by: -Receiving the students from different levels in the factories	-The extension of the agreement between the two ministries and the association  -And activating the communication between the institutes and the factories		

	<p>to introduce to them the national industry</p> <ul style="list-style-type: none"> <li>-Breaking the wall of rejection and aggression between the Lebanese society and the national industry</li> <li>-Relating the consumption of local products to patriotism</li> </ul>			
<p><b>3.2.1</b></p>	<p>Seeking to pass the bill that aims at amending the article 5 bis of the income tax to exempt the charges of the research and the development from the income tax</p>	<p>Coordination meetings with the authorities that assure the financing and the managing and/or the technical help for the industrial incubators and the industrial groupings and the specialized unions</p>		

Number of the activity(according to the strategic plan)	Name of the activity	The result that must be achieved by the end of this year	The result or the situation of the activity that had been actually reached for at the end of the year	The difference between what was planned for and what was achieved
3.2.2	Ameliorating the articles of the projects agreements and the scientific collaboration. Exchanging the experiences in partnership with the universities and the scientific research centers, to apply the best research in the domains of specialization that the ministry find convenient like nanotechnology, mechatronic, food industry, software's programming, alternatives energies, industrializing the equipments and the industrial machines, cosmetics and perfumes, medical herbs, biochemistry and industrial chemistry and rational industries	Guiding the factories towards the added value industries and assuring to her the sympathy and the support		